

KEYNOTE
PRESENTATION



Top 5 Business Strategies for Remote Growth

This insightful and results-driven keynote presentation will help financial advisors and their team members think about their business and growth from a different perspective. The goal is not to see today's virtual work environment as limiting; but rather, as a means to reassess business development and client cultivation opportunities.

The 5 Topics to be Explored Include:

1. Right-Sizing Your Business
2. The Pillars that Drive Current and Future Practice Equity
3. Managing and Reinforcing Your Client Experience
4. Redefining Your Value to Clients
5. Communicating the Value of Advice to Gain Referrals

Suggested Presentation Time: 60 minutes

